

(A Nonprofit Public Benefit Corporation)

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# FINANCIAL STATEMENTS INCLUDING SUPPLEMENTARY INFORMATION ON FEDERAL FINANCIAL AWARDS

Years Ended June 30, 2014 and 2013

# PLAYWORKS EDUCATION ENERGIZED (A Nonprofit Public Benefit Corporation)

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### SECTION I FINANCIAL SECTION

Thomas C. Bondi Lawrence S. Kuechler Roberto M. Maragoni Frank A. Minuti, Jr.

**FOUNDERS** Alexander W. Berger (1916-2005) Griffith R. Lewis (1930-2012)



Daniel C. Moors Randy G. Peterson Todd W. Robinson David R. Sheets Robert W. Smiley

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Playworks Education Energized (A Nonprofit Public Benefit Corporation) Oakland, California

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of Playworks Education Energized, (formerly "Sports4Kids"), ("Playworks" or the "Organization"), (a nonprofit public benefit corporation), which comprise the statements of financial position as of June 30, 2014 and 2013, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Playworks Education Energized as of June 30, 2014 and 2013, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Other Matters**

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated November 5, 2014, on our consideration of Playworks Education Energized's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Playworks Education Energized's internal control over financial reporting and compliance.

BERGER LEWIS ACCOUNTANCY CORPORATION

Berger Lewis Accountancy Corporation

San Jose, California November 5, 2014

(A Nonprofit Public Benefit Corporation)

#### STATEMENTS OF FINANCIAL POSITION

June 30, 2014 and 2013

ACCETC									
ASSETS	2014	2013							
CURRENT ASSETS: Cash and Cash Equivalents Accounts Receivable, Less Allowance for Doubtful Accounts of \$122,746 and \$158,387 in 2014 and 2013, Respectively Grants Receivable, Current Portion (See Note 5) Pledges Receivable Prepaid Expenses	\$ 1,581,508 1,027,312 5,232,967 53,721 416,324	\$ 878,508 1,104,537 5,482,747 385,361 254,660							
Total Current Assets	8,311,832	8,105,813							
PROPERTY AND EQUIPMENT, NET	400,354	180,445							
OTHER ASSETS: Grants Receivable, Net of Current Portion (See Note 5) Deposits Website Development Costs Intangible Assets	962,075 70,462 - 5,761	1,945,867 63,491 80,921 1,624							
Total Other Assets	1,038,298	2,091,903							
TOTAL ASSETS	\$ 9,750,484	\$ 10,378,161							
LIABILITIES AND NET ASSETS									
LIABILITIES AND NET ASSI	ETS								
CURRENT LIABILITIES: Accounts Payable Accrued Liabilities Deferred Revenue	\$ 189,113 1,451,555 661,393								
CURRENT LIABILITIES: Accounts Payable Accrued Liabilities Deferred Revenue Total Current Liabilities	\$ 189,113 1,451,555	1,162,952							
CURRENT LIABILITIES: Accounts Payable Accrued Liabilities Deferred Revenue	\$ 189,113 1,451,555 661,393	1,162,952 559,941							
CURRENT LIABILITIES: Accounts Payable Accrued Liabilities Deferred Revenue  Total Current Liabilities  LONG-TERM LIABILITIES, NET OF CURRENT PORTION: Lines of Credit	\$ 189,113 1,451,555 661,393 2,302,061 1,500,000	1,162,952 559,941 1,901,544 3,800,000							
CURRENT LIABILITIES: Accounts Payable Accrued Liabilities Deferred Revenue  Total Current Liabilities  LONG-TERM LIABILITIES, NET OF CURRENT PORTION: Lines of Credit Other Long-Term Liabilities	\$ 189,113 1,451,555 661,393 2,302,061 1,500,000 40,251	1,162,952 559,941 1,901,544 3,800,000 70,200 3,870,200							
CURRENT LIABILITIES: Accounts Payable Accrued Liabilities Deferred Revenue  Total Current Liabilities  LONG-TERM LIABILITIES, NET OF CURRENT PORTION: Lines of Credit Other Long-Term Liabilities  Total Long-Term Liabilities, Net of Current Portion	\$ 189,113 1,451,555 661,393 2,302,061 1,500,000 40,251 1,540,251	1,162,952 559,941 1,901,544 3,800,000 70,200 3,870,200							
CURRENT LIABILITIES: Accounts Payable Accrued Liabilities Deferred Revenue  Total Current Liabilities  LONG-TERM LIABILITIES, NET OF CURRENT PORTION: Lines of Credit Other Long-Term Liabilities  Total Long-Term Liabilities, Net of Current Portion Total Liabilities  NET ASSETS: Unrestricted Net Assets (Deficit) (See Note 17)	\$ 189,113 1,451,555 661,393 2,302,061 1,500,000 40,251 1,540,251 3,842,312	1,162,952 559,941 1,901,544 3,800,000 70,200 3,870,200 5,771,744 (355,266)							

### **PLAYWORKS**

## EDUCATION ENERGIZED (A Nonprofit Public Benefit Corporation)

#### STATEMENT OF ACTIVITIES

Year Ended June 30, 2014 with Comparative Totals for the Year Ended June 30, 2013

	_	2014		2013
	Unrestricted	Temporarily Restricted	TOTAL	TOTAL
SUPPORT AND REVENUE:				
Support: Foundation Grants (See Note 2) Corporate Support Individual Contributions Events, Net of Donor Benefit Contributions In-Kind	\$ 1,037,287 1,156,027 697,715 916,346 357,045	\$ 10,522,703 3,166,761 457,474	\$ 11,559,990 4,322,788 1,155,189 916,346 357,045	\$ 4,092,994 2,997,242 3,220,000 677,150 1,617,076
Total Support	4,164,420	14,146,938	18,311,358	12,604,462
Revenue: Direct Service Fees Government Grants Training Fees Other Revenue Investments Income Loss on Disposal of Equipment	10,072,243 1,481,196 1,347,677 266,924 101	- - - - -	10,072,243 1,481,196 1,347,677 266,924 101	8,903,905 2,215,188 932,266 251,381 138 (203)
Total Revenue	13,168,141	<del>-</del>	13,168,141	12,302,675
Total Support and Revenue	17,332,561	14,146,938	31,479,499	24,907,137
Net Assets Released from Restrictions	15,114,009	(15,114,009)	<del>-</del>	
Total Support, Revenue and Net Assets Released from Restrictions	32,446,570	(967,071)	31,479,499	24,907,137
EXPENSES: Program Services: Direct Services Training Services  Total Program Services	22,555,279 1,769,180 24,324,459		22,555,279 1,769,180 24,324,459	22,210,898 1,845,721 24,056,619
Supporting Services:	<u></u>	·		24,030,017
Management and General Fundraising	2,655,941 3,197,344	- -	2,655,941 3,197,344	3,148,111 2,702,456
<b>Total Supporting Services</b>	5,853,285	. <del></del>	5,853,285	5,850,567
Total Expenses	30,177,744	<u> </u>	30,177,744	29,907,186
CHANGE IN NET ASSETS (See Note 2)	2,268,826	(967,071)	1,301,755	(5,000,049)
NET ASSETS (DEFICIT), Beginning of Year	(355,266)	4,961,683	4,606,417	9,606,466
<b>NET ASSETS, End of Year</b> (See Note 17)	\$ 1,913,560	\$ 3,994,612	\$ 5,908,172	\$ 4,606,417

### (A Nonprofit Public Benefit Corporation)

#### STATEMENT OF ACTIVITIES

#### Year Ended June 30, 2013

	Unrestricted	Temporarily Restricted	TOTAL
SUPPORT AND REVENUE: Support: Foundation Grants (See Note 2) Corporate Support Individual Contributions Events, Net of Donor Benefit Contributions In-Kind	\$ 750 1,358,142 3,220,000 677,150 1,617,076	\$ 4,092,244 1,639,100 - -	\$ 4,092,994 2,997,242 3,220,000 677,150 1,617,076
Total Support	6,873,118	5,731,344	12,604,462
Revenue: Direct Service Fees Government Grants Training Fees Other Revenue Investments Income Loss on Disposal of Equipment	8,903,905 2,215,188 932,266 251,381 138 (203)	- - - - -	8,903,905 2,215,188 932,266 251,381 138 (203)
Total Revenue	12,302,675		12,302,675
Total Support and Revenue	19,175,793	5,731,344	24,907,137
Net Assets Released from Restrictions	10,787,809	(10,787,809)	
Total Support, Revenue and Net Assets Released from Restrictions	29,963,602	(5,056,465)	24,907,137
EXPENSES: Program Services: Direct Services Training Services Total Program Services	22,210,898 1,845,721 24,056,619		22,210,898 1,845,721 24,056,619
	24,030,017		24,030,017
Supporting Services:  Management and General Fundraising	3,148,111 2,702,456		3,148,111 2,702,456
Total Supporting Services	5,850,567		5,850,567
Total Expenses	29,907,186		29,907,186
CHANGE IN NET ASSETS (See Note 2)	56,416	(5,056,465)	(5,000,049)
NET ASSETS (DEFICIT), Beginning of Year	(411,682)	10,018,148	9,606,466
<b>NET ASSETS (DEFICIT), End of Year</b> (See Note 17)	\$ (355,266)	\$ 4,961,683	<u>\$ 4,606,417</u>

EDUCATION ENERGIZED
(A Nonprofit Public Benefit Corporation)

#### STATEMENT OF FUNCTIONAL EXPENSES

Year Ended June 30, 2014 with Comparative Totals for the Year Ended June 30, 2013

		Pl	ROGE	RAM SERVICE	ES			SUPPORTING SERVICES						TOTAL			
	D	irect Services	Trai	ning Services	_	Total	Ma	nagement and General	1	Fundraising		Total	_	2014		2013	
EXPENSES:																	
Salaries and Wages	\$	16,712,722	\$	1,028,494	\$	17,741,216	\$	999,683	\$	2,031,959	\$	3,031,642	\$	20,772,858	\$	19,745,859	
Employee Benefits		1,846,294		113,620		1,959,914		110,438		224,475		334,913		2,294,827		2,122,781	
Payroll Tax		1,507,838		92,792	_	1,600,630		90,193	_	183,325	_	273,518	_	1,874,148		1,686,563	
Total Salaries and Related Expenses		20,066,854		1,234,906		21,301,760		1,200,314		2,439,759		3,640,073		24,941,833		23,555,203	
Travel and Related Expenses		333,422		190,240		523,662		196,665		425,893		622,558		1,146,220		1,486,259	
Rent, Including In-Kind		818,646		55,572		874,218		149,960		23,493		173,453		1,047,671		953,681	
Other Professional Services, Including In-Kind		219,911		67,619		287,530		374,252		95,115		469,367		756,897		1,814,298	
Dues, Licenses, Service Fees		163,974		15,951		179,925		190,736		53,752		244,488		424,413		297,243	
Staff Recruitment and Training		113,671		691		114,362		80,648		13,738		94,386		208,748		316,528	
Interest		122,825		8,394		131,219		34,254		29,242		63,496		194,715		121,481	
Telephone		118,503		15,921		134,424		31,380		23,993		55,373		189,797		175,424	
School Supplies		152,510		1,639		154,149		310		24,566		24,876		179,025		151,077	
Printing and Publications		54,634		41,617		96,251		58,907		2,870		61,777		158,028		134,261	
Insurance		104,133		7,784		111,917		16,255		25,831		42,086		154,003		102,105	
Legal Fees, Including In-Kind		118,449		7,289		125,738		21,487		´-		21,487		147,225		105,649	
Marketing and Advertising		21,734		25,457		47,191		48,439		420		48,859		96.050		90,391	
Small Equipment and Maintenance		30,269		4,081		34,350		45,199		3,598		48,797		83,147		96,570	
Supplies		13.165		45,032		58,197		15,230		4,093		19,323		77,520		47,747	
Postage		15,242		10,578		25,820		28,334		11,526		39,860		65,680		70,089	
Accounting Fees		_		-		-		56,150		-		56,150		56,150		57,100	
Utilities		13,497		4,039		17,536		11,904		1,919		13,823		31,359		27,746	
Government Grant Commission		12,460		-		12,460		,		15		15		12,475		10,208	
Bad Debt		,			_	<u> </u>				<u>-</u> _			_	<u> </u>		103,334	
Total Expenses Before Depreciation and Amortization		22,493,899		1,736,810		24,230,709		2,560,424		3,179,823		5,740,247		29,970,956		29,716,394	
1 mortization		22,473,077		1,750,010		27,230,707		2,300,424		5,177,025		5,740,247		27,770,730		27,710,377	
Depreciation and Amortization	_	61,380	_	32,370	_	93,750	_	95,517	_	17,521	_	113,038		206,788		190,792	
Total Functional Expenses	\$	22,555,279	\$	1,769,180	\$	24,324,459	\$	2,655,941	\$	3,197,344	\$	5,853,285	<u>\$</u>	30,177,744	\$	29,907,186	
Percentage of Total		74.7 %		5.9 %		80.6 %		8.8 %		10.6 %		19.4 %	_	100.0 %			

EDUCATION ENERGIZED
(A Nonprofit Public Benefit Corporation)

#### STATEMENT OF FUNCTIONAL EXPENSES

Year Ended June 30, 2013

		PROGRAM SERVICES					SUPPORTING SERVICES						
	D	irect Services	Services Training Services Tot		Total	Management and General Fundraising			Fundraising	Total		TOTAL	
EXPENSES:													
Salaries and Wages	\$	15,476,769	\$	1,123,513	\$	16,600,282	\$	1,575,939	\$	1,569,638	\$	3,145,577	\$ 19,745,859
Employee Benefits		1,663,832		120,783		1,784,615		169,422		168,744		338,166	2,122,781
Payroll Tax		1,321,925		95,963		1,417,888		134,607		134,068		268,675	 1,686,563
Total Salaries and Related Expenses		18,462,526		1,340,259		19,802,785		1,879,968		1,872,450		3,752,418	23,555,203
Travel and Related Expenses		659,853		159,573		819,426		222,827		444,006		666,833	1,486,259
Rent, Including In-Kind		729,170		51,392		780,562		139,872		33,247		173,119	953,681
Other Professional Services, Including In-Kind		1,351,873		43,266		1,395,139		287,085		132,074		419,159	1,814,298
Dues, Licenses, Service Fees		122,218		9,928		132,146		123,563		41,534		165,097	297,243
Staff Recruitment and Training		177,859		20,483		198,342		89,979		28,207		118,186	316,528
Interest		88,763		6,633		95,396		6,741		19,344		26,085	121,481
Telephone		108,349		18,391		126,740		23,349		25,335		48,684	175,424
School Supplies		142,952		4,136		147,088		1,686		2,303		3,989	151,077
Printing and Publications		40,497		38,815		79,312		18,595		36,354		54,949	134,261
Insurance		69,439		5,590		75,029		11,275		15,801		27,076	102,105
Legal Fees, Including In-Kind		-		-		-		105,649		-		105,649	105,649
Marketing and Advertising		18,081		52,749		70,830		15,715		3,846		19,561	90,391
Small Equipment and Maintenance		35,982		5,111		41,093		48,069		7,408		55,477	96,570
Supplies		12,456		28,974		41,430		3,177		3,140		6,317	47,747
Postage		26,653		10,181		36,834		20,932		12,323		33,255	70,089
Accounting Fees		-		-		-		57,100		-		57,100	57,100
Utilities		10,303		4,527		14,830		10,148		2,768		12,916	27,746
Government Grant Commission		10,186		-		10,186		´-		22		22	10,208
Bad Debt		93,334		10,000		103,334	_						 103,334
Total Expenses Before Depreciation and		22 160 404		1 010 000		22.070.502		2.065.720		2 (00 1 (2		5.745.002	20.716.204
Amortization		22,160,494		1,810,008		23,970,502		3,065,730		2,680,162		5,745,892	29,716,394
Depreciation and Amortization		50,404		35,713		86,117	_	82,381		22,294		104,675	 190,792
Total Functional Expenses	<u>\$</u>	22,210,898	\$	1,845,721	\$	24,056,619	\$	3,148,111	\$	2,702,456	\$	5,850,567	\$ 29,907,186
Percentage of Total		74.3 %	_	6.2 %	_	80.5 %	_	10.5 %	_	9.0 %		19.5 %	 100.0 %

### (A Nonprofit Public Benefit Corporation)

#### STATEMENTS OF CASH FLOWS

Years Ended June 30, 2014 and 2013

		2014	_	2013
CASH FLOWS FROM OPERATING ACTIVITIES:				
Change in Net Assets	\$	1,301,755	\$	(5,000,049)
Adjustments to Reconcile Change in Net Assets to Net Cash		, ,		
Provided (Used) by Operating Activities:				
Depreciation and Amortization		206,788		190,792
Loss on Disposal of Equipment		-		203
Amortization of Present Value Discount on Multi-Year		(51.011)		(100.11.1)
Grants Receivable		(64,844)		(109,114)
Bad Debt Expense		-		103,334
(Increase) Decrease in Assets: Accounts Receivable		77,225		(484,749)
Grants Receivable		1,298,416		2,852,739
Pledges Receivable		331,640		(217,561)
Prepaid Expenses		(161,664)		200,283
Deposits		(6,971)		(22,276)
Increase (Decrease) in Liabilities:		(-,- ,		( , , , , ,
Accounts Payable		10,462		(80,635)
Accrued Liabilities		288,603		183,725
Deferred Revenue		101,452		246,687
Other Long-Term Liabilities	_	(29,949)	_	20,711
Net Cash Provided (Used) by Operating Activities	_	3,352,913	_	(2,115,910)
CASH FLOWS FROM INVESTING ACTIVITIES:				
Purchase of Property and Equipment		(326,870)		(153,106)
Purchase of Intangible Assets	_	(23,043)	_	(6,495)
Net Cash Used by Investing Activities	_	(349,913)	_	(159,601)
CASH FLOWS FROM FINANCING ACTIVITIES:				
Proceeds from Lines of Credit Borrowings		2,700,000		13,010,361
Repayments of Lines of Credit Borrowings	_	(5,000,000)	_	(12,110,361)
Net Cash Provided (Used) by Financing Activities	_	(2,300,000)	_	900,000
NET INCREASE (DECREASE) IN CASH AND CASH				
EQUIVALENTS		703,000		(1,375,511)
CASH AND CASH EQUIVALENTS, Beginning of Year	_	878,508	_	2,254,019
CASH AND CASH EQUIVALENTS, End of Year	\$	1,581,508	\$	878,508
SUPPLEMENTAL DISCLOSURE OF CASH FLOWS				
INFORMATION: Cash Paid for Interest	\$	188,213	¢	121 202
Cash r and not interest	<u> </u>	100,213	Þ	121,383

(A Nonprofit Public Benefit Corporation)

#### NOTES TO FINANCIAL STATEMENTS

#### NOTE 1 - ORGANIZATION:

Playworks Education Energized ("Playworks" or the "Organization") is a nonprofit public benefit corporation that transforms elementary schools by providing play and physical activity at recess and throughout the school day. Through on-site direct service and trainer-led professional development workshops, Playworks restores valuable teaching time, reduces bullying, increases physical activity and improves the school and learning environment.

Founded in 1996, the Organization provides direct play-based services to public elementary schools with at least 50% of student enrollment eligible for free/reduced lunch. Playworks is the only organization in the country to send trained adult program coordinators into low-income schools, where they enhance and transform recess and play into a positive experience that helps children and teachers get the most out of every learning opportunity throughout the school day.

During the year ended June 30, 2014, the Organization served nearly 200,000 children in 374 schools located in 23 regions. Playworks operated full-time, direct service programs in the following regions in the 2013-14 year: Arizona, Colorado, Illinois, Indiana, Louisiana, Maryland, Massachusetts, Michigan, Minnesota, New Jersey, New Mexico, New York, North Carolina, Northern California (East Bay, San Francisco, Silicon Valley), Pacific Northwest, Pennsylvania, Southern California, Texas, Utah, Washington D.C., and Wisconsin.

Playworks professional development Training Service offerings expand the reach of Playworks beyond Direct Service schools, with the goal that every elementary-aged child gets to play every day. By enabling a myriad of public and charter elementary school teachers and staff as well as other youth organizations with the tools to create a great recess, Playworks achieves its mission to create a positive play experience for every kid. Playworks has developed a comprehensive model of training adults who wish to provide inclusive, healthy play and promote a positive school climate. Playworks Training is a solution that empowers staff to pro-actively manage the chaos at recess, reduce bullying behavior and increase healthy physical activity so students can return to the classroom ready to learn. Playworks trainers work on location with adults in schools and youth organizations. Through customized, high-energy workshops, and with coaching and support, teachers and other professionals learn how to use games, play strategies and group management techniques to teach kids how to play well together, share, resolve conflicts and develop leadership skills.

#### NOTE 2 - NATIONAL EXPANSION / CHANGE IN NET ASSETS:

In April 2012, Playworks received a three-year grant from May 15, 2012 through June 30, 2015 in the amount of \$8,488,328 from the Robert Wood Johnson Foundation (see Note 5) to support ongoing growth. The Organization was required to recognize the entire grant amount of \$8,488,328 (less present value discount) as temporarily restricted support in the year ended June 30, 2012.

In June 2008, Playworks received a four-year grant from July 1, 2008 through June 30, 2012 in the amount of \$18,734,344 from the Robert Wood Johnson Foundation to expand school-based play and physical activity to 22 new cities across the United States, to provide technical assistance to 4,000 additional schools and to develop Playworks as a national voice for play. The Organization was required to recognize the entire grant amount of \$18,734,344 (less present value discount) as temporarily restricted support in the year ended June 30, 2008.

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### NOTES TO FINANCIAL STATEMENTS (Continued)

#### NOTE 2 - NATIONAL EXPANSION / CHANGE IN NET ASSETS (Continued):

As a result of this required accounting for these grants, there are annual "Net Assets Released from Restrictions" in the Temporarily Restricted column of the statements of activities related to the accounting for these grants. The following table summarizes the activity included in the Temporarily Restricted column for these two grants.

	6/30/08	6/30/09		6/30/10		6/30/11		6/30/12	6/30/13		6/30/14	
Foundation Grants Net Assets Released from	\$18,734,344	\$	-	\$	-	\$	-	\$ 8,488,328	\$	-	\$	-
Restrictions		(3,95	6,056)	(4,	767,138)	(6,70	1,803)	(4,809,347)	(4	,748,523)	(2,2	39,805)
Change in Net Assets	\$18,734,344	\$ (3,95	6,056)	\$(4,	767,138)	\$(6,70	1,803)	\$ 3,678,981	\$(4	,748,523)	\$ (2,23	39,805)

The amount shown in the Total column in the Change in Net Assets on the statement of activities (an amount that is analogous to "net income" or "net loss" in a for-profit income statement) is \$1,301,755 and \$(5,000,049) for the years ended June 30, 2014 and 2013, respectively, largely as a result of the required accounting treatment described above.

These two grants follow a smaller grant awarded in 2005 which also supported the Organization's expansion. The initial grant enabled Playworks to launch programs in three new cities and to establish its national office to support the expansion.

The Robert Wood Johnson Foundation is the largest philanthropic organization devoted exclusively to improving the health and health care of all Americans.

#### NOTE 3 - PROGRAM SERVICES:

Playworks partners with elementary schools in one of two ways: Providing a full-time coach on site during recess and throughout the school day through Direct Services, and by delivering professional Training Services to school, district, and youth organization staff. Whether Playworks is engaging with an individual school, district, or outside-of-school program, the approach begins with an assessment of needs as well as resources in order to provide the right mix of Playworks services and offerings.

<u>Direct Services</u> - The Organization addresses the physical, emotional, and cognitive needs of children by coordinating full-day play and physical activity programming - during lunchtime, recess, and after school - taught from a framework of youth development. At each school, enthusiastic, well-trained Playworks' Program Coordinators:

- create a safe, active and inclusive environment on the playground by coordinating a variety of schoolyard sports and games during recess and lunch;
- work with individual classes and with classroom teachers to introduce games and physical activity into the school curriculum;
- develop and coordinate before or after school physical activity programs;

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### NOTES TO FINANCIAL STATEMENTS (Continued)

#### NOTE 3 - PROGRAM SERVICES (Continued):

- coordinate interscholastic developmental sports leagues such as basketball, volleyball, soccer and others;
- implement a youth leadership program at each site; and
- employ play as a tool for generating more community and family involvement.

Each Playworks' Program Coordinator works at their school five days a week, throughout the school day and during non-school hours, to lead games and physical activities based on a curriculum that has been tested and refined over a decade of program operations.

<u>Training Services</u> - Built on best practices in youth development, as well as a history of evidence-based success from its direct service program. Playworks Training teaches group management, conflict resolution, games facilitation and other essential skills that transform playgrounds. Playworks Training provides customized staff trainings to schools and school districts, after school programs, summer camps, and other youth service organizations. Training is provided on a fee-for-service basis, customized depending on the number of trainings requested, the number of participants, and the length of each training.

#### NOTE 4 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

<u>Basis of Accounting</u> - The financial statements of Playworks Education Energized have been prepared on the accrual basis of accounting.

<u>Basis of Presentation</u> - The Organization follows standards of accounting and financial reporting for voluntary health and welfare organizations. In accordance with accounting principles generally accepted in the United States of America, the Organization reports its financial position and operating activities in three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Unrestricted net assets include those assets over which the Board of Directors has discretionary control in carrying out the operations of the Organization. Under this category, the Organization maintains an operating fund plus any net assets designated by the Board for specific purposes.

Temporarily restricted net assets include those assets which are subject to donor restriction and for which the applicable restriction was not met as of the year end of the current reporting period.

Permanently restricted net assets include those assets which are subject to a non-expiring donor restriction, such as endowments. There are currently no permanently restricted net assets.

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### NOTES TO FINANCIAL STATEMENTS (Continued)

#### NOTE 4 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued):

<u>Use of Estimates</u> - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of support, revenue and expenses during the period. Accordingly, actual results could differ from those estimates.

<u>Cash and Cash Equivalents</u> - Cash and cash equivalents include highly liquid investments and investments with a maturity of three months or less, and exclude donor restricted receipts and amounts designated for long-term purposes. The Organization maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Organization has not experienced any losses in such accounts. Management believes it is not exposed to any significant risk on cash accounts.

<u>Fair Value Measurement</u> - Fair value is defined as "the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date."

A hierarchy has been established to prioritize the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest ranking to fair values determined using unadjusted quoted prices in active markets for identical assets (Level 1) and the lowest ranking to fair values determined using methodologies and models with unobservable inputs (Level 3). Observable inputs are those that market participants would use in pricing the asset based on market data obtained from sources independent of the Organization. Unobservable inputs reflect the Organization's assumption about the inputs market participants would use in pricing the asset or liability developed based on the best information available in the circumstances.

The fair value hierarchy is categorized into three levels based on the inputs as follows:

- <u>Level 1</u> Values are unadjusted quoted prices for identical assets and liabilities in active markets accessible at the measurement date.
- <u>Level 2</u> Inputs include quoted prices for similar assets or liabilities in active markets, quoted prices from those willing to trade in markets that are not active, or other inputs that are observable or can be corroborated by market data for the term of the instrument. Such inputs include market interest rates and volatilities, spreads and yield curves.
- <u>Level 3</u> Certain inputs are unobservable (supported by little or no market activity) and significant to the fair value measurement. Unobservable inputs reflect the Organization's best estimate of what hypothetical market participants would use to determine a transaction price for the asset or liability at the reporting date.

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### NOTES TO FINANCIAL STATEMENTS (Continued)

#### NOTE 4 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued):

Accounts Receivable - Accounts receivable represent amounts due from schools and are stated at the amount the Organization expects to collect for contract services. Provision for losses on receivables is made when considered necessary to maintain an adequate allowance to cover bad debts. Receivables are charged against the allowance when the Organization determines that payments will not be received. Any subsequent receipts are credited to the allowance. As of June 30, 2014 and 2013, the Organization had a allowance for doubtful accounts of \$122,746 and \$158,387, respectively. Bad debt expense for the years ended June 30, 2014 and 2013 amounted to \$0 and \$103,334, respectively.

Grants Receivable - Unconditional promises to give, less an allowance for uncollectible amounts, are recognized as contribution income in the period received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Promises are recorded at net realizable value if expected to be collected in one year and at fair value if expected to be collected in more than one year. Conditional promises to give, if any, are recognized only when the conditions on which they depend are substantially met and the promises become unconditional. The Organization considers all unconditional promises to give to be fully collectible; accordingly, no allowance for doubtful accounts is considered necessary.

<u>Property and Equipment</u> - Property and equipment are recorded at cost or estimated fair value for donated items. Equipment purchases over \$1,000 are capitalized. The cost of repairs and maintenance which do not improve or extend the lives of the respective assets are expensed currently. Depreciation is computed on the straight-line method based on the estimated useful lives of the assets, which range from 3 to 5 years. Depreciation is charged to the activity benefiting from the use of the property or equipment.

<u>Accrued Vacation</u> - Accrued vacation represents vacation earned, but not taken as of June 30, 2014 and 2013, and is included in "accrued liabilities" in the statements of financial position. The accrued vacation balance as of June 30, 2014 and 2013 was \$391,790 and \$337,004, respectively.

<u>Revenue Recognition</u> - The Organization recognizes support and revenue on the accrual basis of accounting. Revenue from grants which have been classified as "exchange transactions" and contract service fees are recognized as revenue in the period in which the service is provided.

<u>Deferred Revenue</u> - Deferred revenue represents amounts paid in advance for school site programs and exchange transactions.

<u>Contributions</u> - Contributions are recognized when the donor makes a pledge to give that is, in substance, an unconditional promise. Contributions are recorded as unrestricted, temporarily restricted, or permanently restricted depending on the nature of donor restrictions. Temporarily restricted contributions are reported as increases in restricted net assets. When the restriction is met the amount is shown as a reclassification of restricted net assets to unrestricted net assets.

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### NOTES TO FINANCIAL STATEMENTS (Continued)

#### NOTE 4 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued):

<u>Contributions In-Kind</u> - Donated equipment and other donated goods are recorded at their estimated fair value as of the date of the donation. Contributed services, which require a specialized skill and which the Organization would have paid for if not donated, are recorded at the estimated fair value at the time the services are rendered. The Organization also receives donated services that do not require specific expertise but which are nonetheless central to the Organization's operations.

<u>Expense Allocation</u> - The costs of providing the various programs and other activities have been summarized on a functional basis in the statements of activities and in the statements of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Management's estimate of indirect salary expense allocation is based on individual employee timesheets and/or estimated time spent by function. Management's estimate of other indirect costs are based on salary expense and/or headcount.

<u>Income Taxes</u> - Playworks Education Energized is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and exempt from state income taxes under various state codes. Accordingly, no provision for income taxes has been made in the accompanying statements. In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b)(1)(A) of the Internal Revenue Code and has been classified as an organization that is not a private foundation under Section 509(a)(1) of the Internal Revenue Code.

<u>Uncertainty in Taxes</u> - Generally accepted accounting principles provide accounting and disclosure guidance about positions taken by an organization in its tax returns that might be uncertain. Management has considered its tax positions and believes that all of the positions taken by the Organization in its federal and state exempt organization tax returns are more likely than not to be sustained upon examination.

The Organization's federal returns for the years ended June 30, 2013, 2012 and 2011 could be subject to examination by federal taxing authorities, generally for three years after they are filed. The Organization's state returns for the years ended June 30, 2013, 2012, 2011 and 2010 could be subject to examination by state taxing authorities, generally for four years after they are filed.

<u>Marketing and Advertising</u> - The Organization's policy is to expense marketing and advertising costs as the costs are incurred. Marketing and advertising expenses for the years ended June 30, 2014 and 2013 was \$96,050 and \$90,391, respectively.

<u>Reclassifications</u> - Certain amounts in the prior year have been reclassified in order to be consistent with the current year presentation.

<u>Subsequent Events</u> - Management of the Organization has evaluated events and transactions subsequent to June 30, 2014 for potential recognition or disclosure in the financial statements. The Organization had no subsequent events that required recognition or disclosure in the financial statements for the year ended June 30, 2014. Subsequent events have been evaluated through the date the financial statements became available to be issued, November 5, 2014. The Organization has not evaluated subsequent events after November 5, 2014.

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### NOTES TO FINANCIAL STATEMENTS (Continued)

#### NOTE 5 - GRANTS RECEIVABLE:

The Organization received one 3-year grant totaling \$250,000 during the year ended June 30, 2011. The Organization received two 3-year grants totaling \$11,488,328, and one 2-year corporate grant totaling \$1,200,000 during the year ended June 30, 2012. The Organization received a 3-year grant totaling \$2,500,000 during the year ended June 30, 2013. The Organization received a revised grant commitment adding \$3,000,000 during the year ended June 30, 2014. These grants receivable are reflected at present value using discount rates ranging from 1.7% to 2.1%.

	2014	2013
Total Grants Receivable Present Value Discount	\$ 6,233,931 (38,889)	\$ 7,532,347 (103,733)
Less: Current Portion	6,195,042 (5,232,967)	7,428,614 (5,482,747)
Total Grants Receivable, Net of Current Portion	<u>\$ 962,075</u>	\$ 1,945,867

Future grants receivable payments are as follows:

Year Ending June 30,	_	Gross	 Discount	_	Net
2015 2016	\$	5,262,351 971,580	\$ (29,384) (9,505)	\$	5,232,967 962,075
Total Future Grants Receivable Payments	\$	6.233.931	\$ (38,889)	\$	6.195.042

#### NOTE 6 - PROPERTY AND EQUIPMENT:

The cost and related accumulated depreciation of the property and equipment as of June 30, consisted of the following:

	_	2014		2013
Website	\$	352,423	\$	131,041
Furniture and Equipment		349,331		307,569
Tenant Improvements		195,199		195,199
Capitalized Software		175,174		30,527
Software Development		133,869		133,869
Capital Lease Equipment		7,120		7,120
		1,213,116		805,325
Less: Accumulated Depreciation	_	(812,762)	_	(624,880)
Property and Equipment, Net	<u>\$</u>	400,354	<u>\$</u>	180,445

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### NOTES TO FINANCIAL STATEMENTS (Continued)

#### NOTE 6 - PROPERTY AND EQUIPMENT (Continued):

Depreciation expense for the years ended June 30, 2014 and 2013 was \$187,882 and \$181,826, respectively.

#### NOTE 7 - LINES OF CREDIT:

The Jenesis Group - The Organization entered into a one-year loan agreement effective as of October 1, 2010 with The Jenesis Group allowing for borrowings up to \$2 million to be used for cash flow for operations. The interest rate was at 2.79%. This agreement provided for two additional 12-month extensions subject to the approval of The Jenesis Group prior to expiration of the agreement. The Jenesis Group approved a 12-month extension of the line of credit through October 1, 2012 and the interest rate was adjusted to 2.86%. The Jenesis Group approved the second 12-month extension of the line of credit on October 1, 2012 and the interest rate was adjusted to 3.02%. The line of credit matured on September 30, 2013. On October 1, 2013, The Jenesis Group approved another 12-month extension of the line of credit through September 30, 2014 and the interest rate was adjusted to 3.02%. On September 30, 2014, The Jenesis Group approved a 15-month extension of the line of credit through December 31, 2015, the interest rate remained the same at 3.02%. As of June 30, 2014 and 2013, the amount outstanding was \$1,500,000 and \$2,000,000, respectively. As of November 5, 2014 the amount outstanding was \$0.

One PacificCoast Bank - The Organization entered into a \$2,500,000 loan on March 1, 2012 with One PacificCoast Bank (formerly OneCalifornia Bank). The line of credit is secured by a business checking account of Robert Wood Johnson Foundation. The loan bears interest at 3%. The loan matured on September 30, 2012. The loan was amended and restated on September 30, 2012. The principal amount of the note was increased from \$2,500,000 to \$3,500,000. The maturity date was extended from September 30, 2012 to September 30, 2013. On October 22, 2013, the maturity date was extended to October 21, 2014. As of June 30, 2013 the amount outstanding was \$1,800,000. During the year ended June 30, 2014 the loan was paid in full and closed.

One PacificCoast Bank - The Organization entered into a \$1,000,000 loan on March 1, 2012 with One PacificCoast Bank (formerly OneCalifornia Bank). The line of credit is secured by the Organization's machinery, equipment, furniture and accounts. The loan bears interest at 3.25% plus index. As of June 30, 2014 the interest rate was 6.5%. The loan matured on September 30, 2012. The loan was amended on September 30, 2012. The principal amount of the loan was increased from \$1,000,000 to \$1,200,000. The maturity date was extended from September 30, 2012 to September 30, 2013. On October 22, 2013, the maturity date was extended to October 21, 2014 and the line of credit was increased to \$3,000,000. On September 23, 2014, the Organization extended the maturity date of the line of credit with Beneficial State Bank (formerly One PacificCoast Bank) to January 21, 2015. As of June 30, 2014 and 2013 the amount outstanding was \$0 and \$0, respectively.

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## NOTES TO FINANCIAL STATEMENTS (Continued)

#### NOTE 8 - TEMPORARILY RESTRICTED NET ASSETS:

The Organization's temporarily restricted net assets as of June 30, consisted of the following:

		2014	_	2013
National Expansion	\$	2,145,611	\$	3,745,206
Colorado Programs		670,980		453,471
New England Programs		370,000		-
Pacific Northwest Programs		304,000		35,000
Indianapolis Programs		150,000		300,000
Maryland Programs		114,221		67,558
Pennsylvania Programs		89,000		100,000
Northern California Programs		69,000		160,000
Texas Programs		30,000		60,000
Illinois Programs		25,000		-
Southern California Programs		16,800		-
Minnesota Programs		10,000		24,000
New Jersey / New York Programs		-		11,820
North Carolina Programs		-		4,112
Louisiana Programs	_		_	516
Total Temporarily Restricted Net Assets	<u>\$</u>	3,994,612	\$	4,961,683

#### NOTE 9 - CONTRIBUTIONS IN-KIND:

The estimated fair value of donated space, supplies and expert services are recorded as contributions. During the years ended June 30, the following in-kind contributions were received by the Organization:

	2014		2013	
Consulting Services	\$	135,965	\$	1,392,212
Legal Services		109,329		105,649
Office Space		107,751		72,803
Miscellaneous		4,000	_	46,412
Total Contributions In-Kind	\$	357,045	\$	1,617,076

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## NOTES TO FINANCIAL STATEMENTS (Continued)

#### NOTE 10 - NET ASSETS RELEASED FROM RESTRICTIONS:

Net assets were released from restrictions during the year by incurring expenses satisfying the restricted purpose or by the expiration of time as follows:

	2014
National Expansion	\$ 11,138,876
Northern California Programs	776,251
New England Programs	661,500
Colorado Programs	587,090
Pacific Northwest Programs	335,000
Southern California Programs	260,500
Minnesota Programs	229,000
Maryland Programs	207,637
Indianapolis Programs	155,000
Utah Programs	126,000
Washington D.C. Programs	94,500
Pennsylvania Programs	91,500
Arizona Programs	77,492
North Carolina Programs	70,112
Texas Programs	70,000
New Mexico Programs	60,000
New Jersey / New York Programs	57,820
Louisiana Programs	53,231
Wisconsin Programs	39,500
Michigan Programs	18,000
Illinois Programs	5,000
Total Net Assets Released from Restrictions	\$ 15,114,009

#### NOTE 11 - CONFLICT OF INTEREST POLICY:

Included among the Organization's Board of Directors and Officers are volunteers from the community who provide valuable assistance to the Organization in the development of policies and programs and in the evaluation of business transactions. The Organization has adopted a conflict of interest policy whereby Board members are disqualified from participation in the final decisions regarding any action affecting their related company or agency.

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### NOTES TO FINANCIAL STATEMENTS (Continued)

#### NOTE 12 - CONTINGENCIES:

Grants and contracts awarded to Playworks Education Energized are subject to the funding agencies' criteria, contract terms and regulations under which expenditures may be charged and are subject to audit under such terms, regulations and criteria. Occasionally, such audits may determine that certain costs incurred in connection with the grants do not comply with the established criteria that govern them. In such cases, the Organization could be held responsible for repayments to the funding agency for the costs or be subject to a reduction of future funding in the amount of the costs. Management does not anticipate any material questioned costs for the contracts and grants administered during the period. The Organization would be responsible for the absorption of any over-expenditure of its restricted grants which cannot be covered by additional grant funds or contributions from other sources.

#### NOTE 13 - CONCENTRATIONS:

The Organization has four grantors that comprised 65% and three grantors that comprised 72% of grants receivable as of June 30, 2014 and 2013, respectively.

The Organization received over 28% and 17% of its total support and revenue from five donors and three donors, respectively for the years ended June 30, 2014 and 2013, respectively.

#### NOTE 14 - OPERATING LEASE COMMITMENTS:

The Organization leases office space in Oakland (two locations), San Francisco, Washington D.C., Baltimore, New Orleans, Los Angeles, Newark, Portland, Phoenix, Salt Lake City, Campbell, Albuquerque, Jamaica Plain (MA), Houston, Jackson, Chicago, St. Paul, Denver, Detroit, Philadelphia, New York, Durham, Atlanta and Indianapolis. The office space leases expire at various periods through July 31, 2017. The Organization also leases office equipment. The office equipment leases expire at various periods through September 10, 2014. Rental expense, including in-kind, for the years ended June 30, 2014 and 2013 was \$1,047,671 and \$953,681, respectively.

Future minimum lease payments are as follows:

Year Ending June 30,		Amount
2015	\$	547,423
2016		265,114
2017		71,187
2018		4,367
Total Future Minimum Lease Payments	<u>\$</u>	888,091

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### NOTES TO FINANCIAL STATEMENTS (Continued)

#### NOTE 15 - RELATED PARTY TRANSACTIONS:

A board member is a principal at a company that owns the building in which the Organization rents office space in downtown Oakland, California at 380 Washington Street. The term of the lease is five years ending on December 31, 2014. The office space is approximately 9,375 square feet. The rent for the years ended June 30, 2014 and 2013 was \$216,000 and \$204,000, respectively.

The same board member also owns the building in which the Organization rents office space in downtown San Francisco, California at 650 Fifth Street, Suite 201 and 203. The office space is approximately 1,444 square feet. The term of the lease is on a month-to-month basis. Rental expense for the years ended June 30, 2014 and 2013 was \$18,000 and \$18,000, respectively.

The Organization was awarded a \$3.5 million grant from an individual on May 20, 2013. The Jenesis Group is designated to act on behalf of the grantor with respect to the administrative roles and responsibilities of the grant. The \$3.5 million grant consists of two components: a) a \$2.5 million unrestricted grant, with payments of \$500,000 as follows - initial payment following receipt of signed grant, December 31, 2013, June 30, 2014, December 31, 2014 and June 30, 2015 and b) a \$1 million "All or Nothing Incentive" Challenge, in which Grantor will pay \$1 million if Playworks 1) raises an additional \$9.6 million to close-out its capital campaign of \$26.4 million by June 30, 2014, and 2) meets all the reporting requirements outlined in the grant. During the year ended June 30, 2014 the Organization met the "All or Nothing Incentive" Challenge and recognized the \$1 million. Grants receivable as of June 30, 2014 included \$1,000,000 from the individual.

The Organization has a line of credit with The Jenesis Group, see Note 7.

#### NOTE 16 - RETIREMENT PLAN:

401(k) Plan - Effective January 1, 2010 the Organization sponsors a defined contribution plan under Internal Revenue Code Section 401(k) (the Plan). Under the provisions of the Plan, participating employees may make voluntary contributions through salary deductions up to the maximum amount allowed by law. The Organization is authorized under the Plan to make employer contributions on behalf of its eligible employees. During the years ended June 30, 2014 and 2013, no contributions were made by the Organization.

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### NOTES TO FINANCIAL STATEMENTS (Continued)

#### NOTE 17 - UNRESTRICTED NET ASSETS:

The Organization's Board of Directors established a Sustainability Fund policy in 2013-14 to support the Organization's working capital needs. The Board of Directors subsequently designated \$3.5 million to the fund as a result of a one-time grant received in 2013-14. The Organization plans to build the fund over time to a level equivalent to three months' worth of expenses. As a result of this designation, the Organization's unrestricted net assets as of June 30, consisted of the following:

	2014	2013
Board Designated Sustainability Fund	\$ 3,500,000 \$	<b>-</b>
Undesignated	(1,586,440) _	(355,266)
Total Unrestricted Net Assets	\$ 1,913,560 \$	(355,266)

The undesignated, unrestricted deficit as of June 30, 2014 is expected to be permanently funded by budgeted unrestricted income for the year ending June 30, 2015.

# SECTION II SUPPLEMENTARY INFORMATION

EDUCATION ENERGIZED
(A Nonprofit Public Benefit Corporation)

#### SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

Year Ended June 30, 2014

Federal Grantor	Federal	Pass-through	Grant Period/ Period In		_
Pass-through Grantor	CFDA	Entity Identifying	Current	Revenue	Federal
Program Title	Number	Number	Fiscal Year	Recognized	Expenditures
riogiam riuc	Nullibei	INUITIDEI	riscai i cai	Kecogiiizeu	Expenditures
Corporation for National and Community Service:					
AmeriCorps	94.006	10NDHCA0004	8/1/10 - 7/31/13	\$ 65,191	\$ 65,191
Passed Through:					
State of California					
AmeriCorps	94.006	09ACHCA0010003	7/1/12 - 12/31/13	20,363	20,363
AmeriCorps	95.006	09ACHCA0010003	7/1/12 - 12/31/14	856,097	856,097
AmeriCorps - California Planning Grant	94.006	11AFHCA001	7/1/12 - 6/30/13	1,459	1,459
District of Columbia					
AmeriCorps	94.006	12AFHDC0010003	8/1/12 - 7/31/13	3,533	3,533
AmeriCorps	94.006	12AFHDC0010003	8/1/13 - 7/31/14	128,490	128,490
State of Pennsylvania					
AmeriCorps	94.006	06AFHPA0010025	8/20/12 - 12/31/13	5,447	5,447
AmeriCorps	94.006	06AFHPA0010025	8/20/13 - 12/31/14	140,776	140,776
State of New Mexico					
AmeriCorps	94.006	12AFHNM0010004	8/30/12 - 8/31/13	3,878	3,878
State of Utah					
AmeriCorps	94.006	11AFHUT0010009	8/1/13 - 7/31/14	125,851	125,851
State of North Carolina					
AmeriCorps	94.006	12AFHNC0010008	8/1/13 - 7/31/14	130,111	130,111
Total Corporation for National and Community Service				1,481,196	1,481,196
TOTAL FEDERAL ASSISTANCE				\$ 1,481,196	<u>\$ 1,481,196</u>

See Accompanying Notes to Schedule of Expenditures of Federal Awards.

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#### NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

#### NOTE 1 - BASIS OF PRESENTATION:

The accompanying schedule of expenditures of federal awards (the "Schedule") includes the federal grant activity of Playworks Education Energized under programs of the federal government for the year ended June 30, 2014. The information in this Schedule is presented in accordance with the requirements of OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Because the Schedule presents only a selected portion of the operations of Playworks Education Energized, it is not intended to and does not present the financial position, changes in net assets, or cash flows of Playworks Education Energized.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in OMB Circular A-122, *Cost Principles for Non-Profit Organizations*, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

Pass-through entity identifying numbers are presented where available.

### SECTION III REPORTS

Thomas C. Bondi Lawrence S. Kuechler Roberto M. Maragoni Frank A. Minuti, Jr.

**FOUNDERS** Alexander W. Berger (1916-2005) Griffith R. Lewis (1930-2012)



Daniel C. Moors Randy G. Peterson Todd W. Robinson David R. Sheets Robert W. Smiley

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT **AUDITING STANDARDS** 

To the Board of Directors Playworks Education Energized (A Nonprofit Public Benefit Corporation) Oakland, California

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States, the financial statements of Playworks Education Energized (a nonprofit public benefit corporation), which comprise the statement of financial position as of June 30, 2014, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated November 5, 2014.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered Playworks Education Energized's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Playworks Education Energized's internal control. Accordingly, we do not express an opinion on the effectiveness of Playworks Education Energized's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

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#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Playworks Education Energized's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and is not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

BERGER LEWIS ACCOUNTANCY CORPORATION

Berger Lewis Accountancy Corporation

San Jose, California November 5, 2014

Thomas C. Bondi Lawrence S. Kuechler Roberto M. Maragoni Frank A. Minuti, Jr.

**FOUNDERS** Alexander W. Berger (1916-2005) Griffith R. Lewis (1930-2012)



Daniel C. Moors Randy G. Peterson Todd W. Robinson David R. Sheets Robert W. Smiley

#### INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY **OMB CIRCULAR A-133**

To the Board of Directors Playworks Education Energized (A Nonprofit Public Benefit Corporation) Oakland, California

#### Report on Compliance for Each Major Federal Program

We have audited Playworks Education Energized's (a nonprofit public benefit corporation) compliance with the types of compliance requirements described in the OMB Circular A-133 Compliance Supplement that could have a direct and material effect on each of Playworks Education Energized's major federal programs for the year ended June 30, 2014. Playworks Education Energized's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

#### Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal programs.

#### Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of Playworks Education Energized's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States; and OMB Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Playworks Education Energized's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of Playworks Education Energized's compliance.

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#### Opinion on Each Major Federal Program

In our opinion, Playworks Education Energized complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2014.

#### **Report on Internal Control Over Compliance**

Management of Playworks Education Energized is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered Playworks Education Energized's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Playworks Education Energized's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

This purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of OMB Circular A-133. Accordingly, this report is not suitable for any other purpose.

BERGER LEWIS ACCOUNTANCY CORPORATION

Berger Lewis Accountancy Corporation

San Jose, California November 5, 2014

# SECTION IV SCHEDULE OF FINDINGS AND QUESTIONED COSTS

(A Nonprofit Public Benefit Corporation)

#### SCHEDULE OF FINDINGS AND QUESTIONED COSTS

Year Ended June 30, 2014

#### SUMMARY OF AUDITOR'S RESULTS:

- 1. The auditor's report expresses an unmodified opinion on the financial statements of Playworks Education Energized.
- 2. No significant deficiencies relating to the audit of the financial statements are reported in the Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*.
- 3. No instances of noncompliance material to the financial statements of Playworks Education Energized, which would be required to be reported in accordance with *Government Auditing Standards*, were disclosed during the audit.
- 4. No significant deficiencies relating to the audit of the major federal award programs are reported in the Independent Auditor's Report on Compliance for Each Major Program and on Internal Control Over Compliance Required by OMB Circular A-133.
- 5. The auditor's report on compliance for the major federal award programs for Playworks Education Energized expresses an unmodified opinion on all major federal programs.
- 6. No audit findings which would be required to be reported in accordance with Section 510(a) of OMB Circular A-133 are reported in this Schedule.
- 7. The program tested as a major program was: Corporation for National and Community Service AmeriCorps CFDA 94.006.
- 8. The threshold used for distinguishing between Type A and B programs was \$300,000.
- 9. Playworks Education Energized was determined to be a low-risk auditee.

(A Nonprofit Public Benefit Corporation)

## SCHEDULE OF FINDINGS AND QUESTIONED COSTS (Continued)

Year Ended June 30, 2014

FINDINGS - FINANCIAL STATEMENTS AUDIT:

None

FINDINGS AND QUESTIONED COSTS - MAJOR FEDERAL AWARD PROGRAMS AUDIT:

CORPORATION FOR NATIONAL AND COMMUNITY SERVICE Name of Program - AmeriCorps CFDA No. - 94.006 None

(A Nonprofit Public Benefit Corporation)

### SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS

Year Ended June 30, 2014

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