

 PLAYWORKS

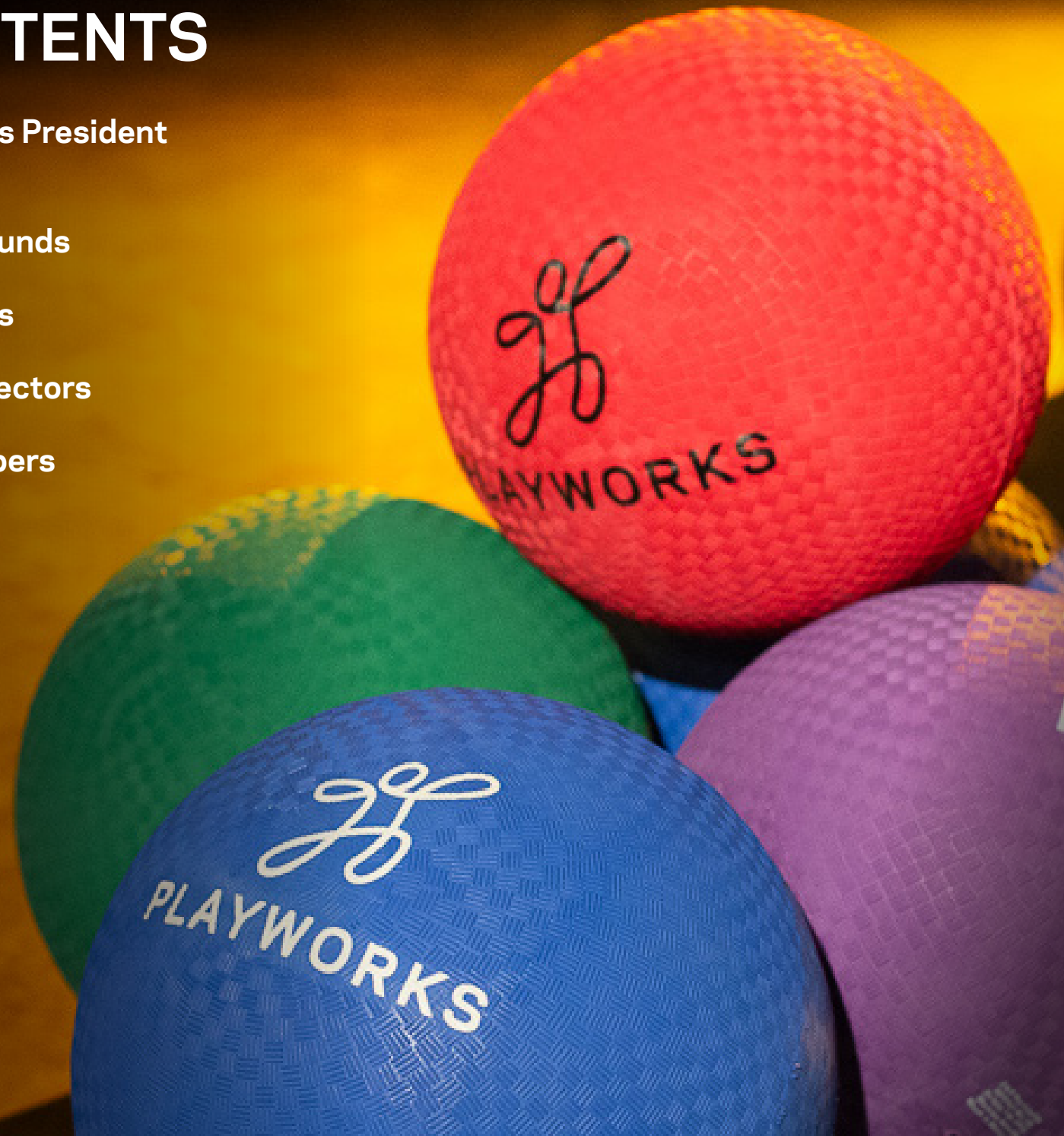
ANNUAL REPORT

— 2019 —



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Dear Friends,

In the past year, Playworks collectively practiced adapting, changing, and listening to ensure that we could positively transform student experiences while running sustainably. School experiences will change for kids and educators moving forward. The importance of the role we play in helping to ensure that students have what they need will not change.

As I write this, we're experiencing a global pandemic that will reshape the education experience for kids and educators in many ways. We will navigate our way through this challenging time together. It will undoubtedly require some hard choices and a willingness to adapt. But looking forward to the year ahead, keeping in mind the salient role that play can serve in helping students to realize their potential will be key.

Even in this moment it is worth reflecting on what has come before. In 2019 we made some important programmatic shifts, moving increasingly in the direction of partnering with others to maximize our reach and focusing on the larger outcome of safe and healthy play. These changes put a greater emphasis on how our work supports kids in reaching their potential. And it worked.

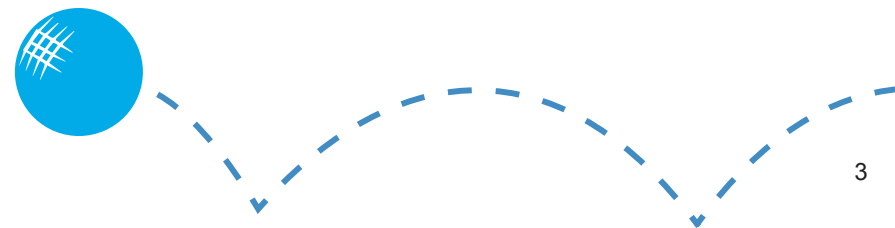
Playworks Junior Coach Cyrus was selected for the leadership program to help him reach his potential. His school Principal Dr. Montelongo told us, "This student who struggled in second and third grade changed to become one of the school's leaders. He really is a mentor to the younger students now. That one opportunity to experience leadership allowed him to be comfortable in participating in even more activities. Now as a sixth grader, I can say he has the skills to be successful."

One lesson from 2019 will undoubtedly be important for whatever comes next, and that is that we couldn't do any of this without you. Playworks is, and always has been, a collective effort. Your support for this work is what has made it possible to bring safe and healthy play to schools throughout the country for the past twenty-four years, and it will be essential to us figuring out how best to ensure that students experience the social connection they need when schools reopen. Together, we'll continue adapting so that we can support kids like Cyrus for many years to come.

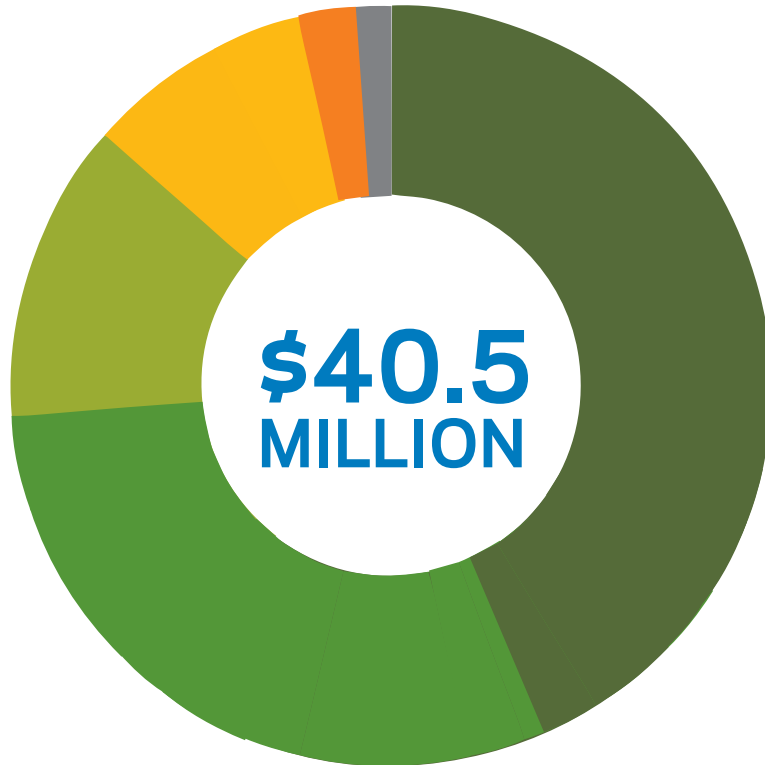
Thanks for all you do to promote play and Playworks,



Elizabeth Cushing
President

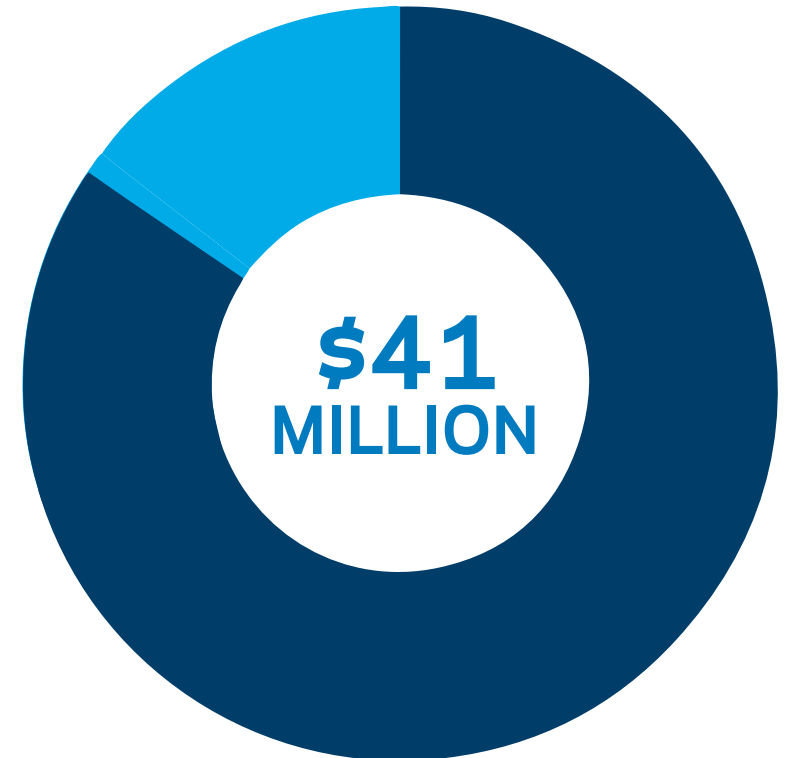


SOURCES FOR FUNDS



- **41% (\$16.7M)**
Foundation, corporate, and individual contributions/support
- **35.8% (\$14.5M)**
Direct service school fees
- **9.1% (\$3.7M)**
Training school fees
- **8.1% (\$3.3M)**
Government grants
- **3.0% (\$1.2M)**
Net restricted funds from prior years*
- **2.7% (\$1.1M)**
Special events/other revenue

USES FOR FUNDS



- **81.4% (\$33.4M)**
Personnel
- **18.6% (\$7.6M)**
Non-personnel

*Playworks successfully secured several national charitable investments to support its growth plan through 2020. These funds are restricted for use in future years.

PLAYWORKS SUPPORTERS

Playworks is extremely grateful to our many donors. Your gifts make it possible to create a place for every kid on our playgrounds. We thank you.

This report includes institutional/org gifts from FYE19, while we included individual gifts received between July 1, 2018 - December 31, 2019.



\$1,000,000+

S.D. Bechtel, Jr. Foundation

Einhorn Family Charitable Trust

Ralph C. Wilson, Jr. Foundation

\$500,000 - \$999,999

Jenesis Group

Laureus Sport For Good Foundation USA

Ray and Tye Noorda Foundation

\$250,000 - \$499,999

Kaiser Permanente Community Benefit

Michigan Health Endowment Fund

New Balance Foundation

San Francisco Department of Children, Youth and Their Families (DCYF)

\$100,000 - \$249,999

24 Hour Fitness

The Arthur M. Blank Family Foundation

Blue Cross & Blue Shield of Rhode Island

Boston Children's Hospital

Colorado Health Foundation

Detroit Lions

Devonshire Foundation

El Camino Healthcare District

El Camino Hospital

Genentech

Google

Greater Milwaukee Foundation

Healthcare Foundation of New Jersey

Hearst Foundations

Kaiser Permanente

LA84 Foundation

Oak Foundation

Peery Foundation

Robert Wood Johnson Foundation

Salesforce

Sergey Brin Family Foundation

Stavros Niarchos Foundation

Tony Gramscas Youth Services Program

Joy Weiss and Sandy Bulman

Joseph and Vera Zilber Family Foundation



\$50,000 - \$99,999

Abbot and Dorothy H. Stevens Foundation

adidas AG

AEG Community Foundation

Amelia Peabody Foundation

Annie E. Casey Foundation

Anschutz Entertainment Group (AEG)

Anschutz Foundation

Anthem Inc

Blue Cross Blue Shield of Illinois

Blue Cross Blue Shield of Massachusetts

Boston Children's Hospital

The Boston Foundation

Brady Corporation Foundation

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Fidelity Investments

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General Mills Foundation

Golden State Warriors Community Foundation

Greater Rochester Health Foundation

IMC Financial

Los Angeles Dodgers Foundation

Ludcke Foundation

Mabel Louise Riley Foundation

Metta Fund

Milwaukee Bucks Foundation

Minnesota Twins

Pat Morrin and Janice Jagelski

NHL and Kroenke Sports & Entertainment

The Oluv C. Joynor Foundation

Orange County Community Foundation

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Philadelphia Insurance Companies

Portland Children's Levy

Quest Foundation

Scottsdale 20-30 Club

Sidney Frank Family Foundation

Sobrato Family Foundation

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US Bank

Weingart Foundation

\$25,000 - \$49,999

AAA Northern California, Nevada & Utah

AEGON/Transamerica Foundation

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Banner | Aetna

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Finish Line Youth Foundation

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Indiana Department of Education

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Johns Hopkins

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Kaiser Permanente of the Mid-Atlantic States

LA Galaxy

H. Chase Lenfest

Leshner Foundation

Mary Alice and Bennett Brown Foundation Inc

Mike and Nancy McLelland

Judy Meelia

Monumental Sports & Entertainment Foundation

National Basketball Players Association Foundation

Nike

Open Society Institute - Baltimore

Polk Bros. Foundation

Rugby International Marketing

Salesforce.org

Pooja and Vivek Shah

Sorenson Legacy Foundation

The Barra Foundation

The Edna G. Kynett Memorial Foundation

\$25,000 - \$49,999 *(continued)*

The Green Foundation

The Morris and Gwendolyn Cafritz Foundation

TJX Foundation

Turrell Fund

United Way of Greater Milwaukee and Waukesha

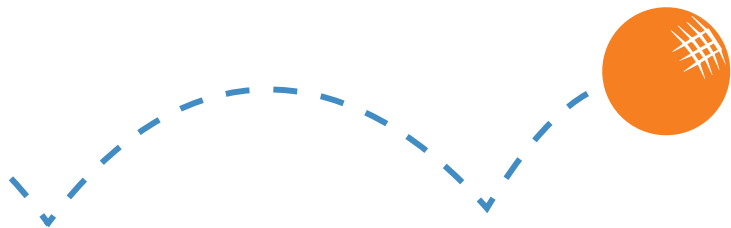
UnitedHealthcare Community Plan

University of Southern California

UPS

Wells Fargo Foundation

Yelp Foundation



\$10,000 - \$24,999

AAA Arizona	Boston Bruins Foundation	DC Office of State Superintendent of Education
Adolph Coors Foundation	Sapna and Brandon Boze	Deborah Munroe Noonan Memorial Fund
Aetna	Holly Bruce	Deloitte
Alexion Pharmaceuticals	C Scott and Dorothy E Watkins Charitable Foundation	Christopher Di Bonaventura
Alice Kleberg Reynolds Meyer Foundation	The Campbell Foundation on behalf of Duncan and Cindy Campbell	Dodge and Cox
Allianz Life	Cambridge Community Foundation	DPR Construction, Inc
Allstate Foundation	CarMax Foundation	Dr. Scholl Foundation
ANON Charitable Trust	Garman Family Foundation	Ebay Foundation
Anonymous (4)	Charles Crane Family Foundation	Exos
Arconic	Chrysalis Fund	First Bank
Arizona Cardinals	CIBC	FIS Foundation
Arizona Republic	Cigna	Floyd Family Foundation
Atlanta Hawks Basketball Club	Clark-Winchcole Foundation	Nicole Gambino
Banks Family Foundation	The Collins Foundation	George S. and Dolores Doré Eccles Foundation
Bill Belichick Foundation	Congressional Sports for Charity	Golden State Warriors
BIN Charitable Foundation	Constellation Energy	Goldman Sachs
Sarah Bock	Cummins Inc.	The Grable Foundation
Booz Allen Hamilton	Cupertino Electric	Greater Washington Community
Elliot and Connie Bossen		

\$10,000 - \$24,999 *(continued)*

Foundation	Letters Foundation	The Grace S. and W. Linton Nelson Foundation
Harbor One Foundation	Los Angeles Lakers Youth Foundation	New Balance
Health Alliance Plan	Jane Isaacs Lowe	Nicholson Family Foundation
Helen J. Serini Foundation Inc.	M&T Bank	Nickelodeon
Herb Kohl Philanthropies	Lois and Philip Macht Family Philanthropic Fund	Normandy Real Estate Partners
Herbert A. Templeton Foundation	Managed Health Services	Oakland Athletics
Highland Street Foundation	Marathon	OCF Joseph E. Weston Public Foundation
The Allen Hilles Fund	Marbrook Foundation	One America Financial Partners, Inc.
Horizon Foundation for New Jersey	Mardag Foundation	Osa Foundation
Terry and Ann Marie Horner	Marsh & McLennan Agency	Pacers Sports & Entertainment
Houston Endowment Foundation	Massachusetts Convention Center Authority	Patricia Kind Family Foundation
Indiana University Health	McCarthy Family Foundation	Mark Peterson
John S. and James L. Knight Foundation	Larry Stifler and Mary McFadden	Philadelphia Foundation
Joseph & Harvey Meyerhoff Family Charitable Trust	Mercedes-Benz USA	Phillip & Elizabeth Filmer Memorial Charitable Trust
Kars4Kids	Merck Company Foundation	Phoenix Suns Charities
Kohl's Corporation	MeridianBank	The Leslie and Hunter Pierson Family Fund
Larry H. & Gail Miller Family Foundation	Metrovation	Plante Moran
Legg Mason	The Morrison & Foerster Foundation	

\$10,000 - \$24,999 *(continued)*

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Rochester Area Community Foundation

RPI Consultants

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United Way of Metropolitan Chicago

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The Vert Charitable Trust

The Walt Disney Company Foundation

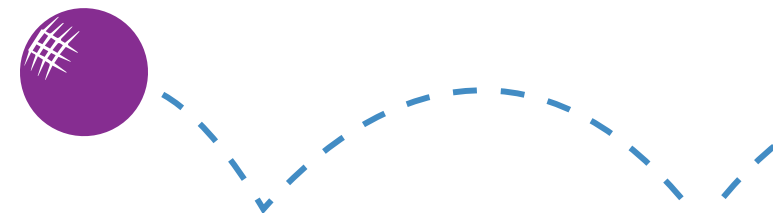
Walton Family Foundation

Waterstone Bank

White and Case, LLP

Yellow Chair Foundation

Brian and Beth Zappitello





\$5,000 - \$9,999

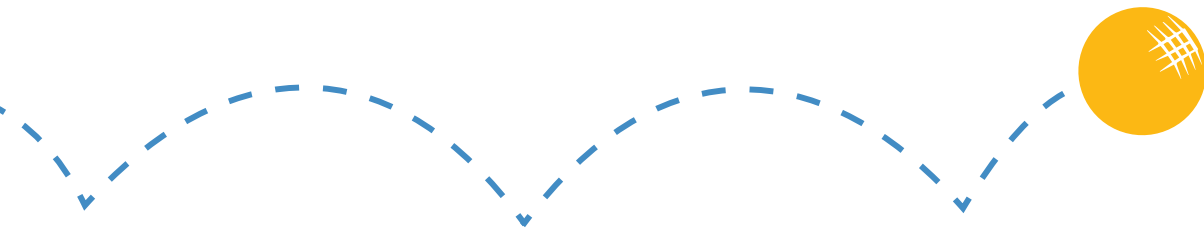
2U	Boston Celtics Shamrock Foundation	Donald and Mary Kosch Foundation
411 Therapy	Brickyard Berridge Fund	Doris H. & Michael F. Garcia Fund
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Deneen and Tamer Akture	Capital One Bank	Ernst & Young
Kanda Alagappan	Capitol Hill Community Foundation	Fenwick Foundation
Alliance Bank of Arizona	Lindsay Carrick	Laura and John Fisher
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Arizona Leadership Foundation	Citrix	Gorelick - Broaddus Family Fund
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Darrell Benatar	Desert Financial Credit Union	Honda Manufacturing of Indiana
Jason Block		

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Amy Smolen	United Way for Southeastern Michigan	Kristina and Brandon Zell





\$2,500 - \$4,999

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Trever Ackerman	Boston Scientific Corporation	Denver Health
Adaptive Insights	Sherri Bourque	DeSantis Breindel
Brigitte and Leo Addimando	Travis Burd	Detroit Pistons
Hallee and David Adelman	Campbell & Co.	Detroit Red Wings Foundation
All Community Events	Capgemini Government Solutions	Adam Diederich
Andrews Foundation	Gary Casagrande	DLT Consulting
Anonymous (2)	Children's Hospital of Philadelphia	Jeremy Dobbie
Arizona Tile	Claudia and David Chittenden	Andrew Dupee
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Atlanta Gladiators	Clearbridge Investments	Executive Council Charities
Atlanta Sport and Social Club	Clover Ridge Elementary	Michael and Kelley Fazzini
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BIN Charitable Foundation	Kristen Cruise	First Tech Federal Credit Union
Boom Broadcast & Media Relations	Cushman & Wakefield	For the Love of Conor Foundation

\$2,500 - \$4,999 *(continued)*

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FS Investments	iQ Credit Union	Lakeview Pantry
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\$1,000 - \$2,499

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AFLAC	Riccardo Baudo	Cambia Health Solutions
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\$1,000 - \$2,499 *(continued)*

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DevTo Support Foundation	Robert Finley	Lee Granados
Itai and Lauren Dinour	Fitness Together	Granite Telecommunications

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Make Westing	Microsoft	Novogradac Rivers Foundation
Sivakumar Makineni	Bianca Mills	Troy O'Bryan
Chelsea Malouf	Sarah Min	Barbara Ohm
Maurice Malouf	William and Meredith Mitchell	Ivy and Matt Olesh
Ned and Dianne Mansour	Monterey Bay Aquarium	Optum
Matson Navigation Company	Stuart Morgan	Alicia Ostmar and Alyssa Aleman



\$1,000 - \$2,499 *(continued)*

Pacific Power Foundation	Robert Rayburn	Mary Schrock
Pankow	RealTime Oakland	Aaron Schur
Park Banks Foundation, Inc.	Matt Rechler	Mary Scott
Adam Parrott-Sheffer	Red Bull North America	Secure Community Network
Thom and Joan Parrott-Sheffer	Truett and Rebecca Reed	Peter and Lindsay Seelig
Avnish Patel and Sheila Patwardhan	Remarkable Health	SelectHealth
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Pearl Therapeutics	Return Path Inc	Adam Shane
Joshua Pechter	Oliver and Taylor Rhodes	Keerat and Steph Sharma
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Pepsi Beverages Company	The RMR Group	Peter Shukoff
PG&E	Rocky Mountain Power Foundation	The Sigmund and Sophie Rohlik Foundation
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Brooke Pleasanton	Lindsay Rosenfeld	Skyline Construction
Derek Pleasants	Daniel and Jeanne Ross	Evan Smith
Pledgeling Foundation	Rostair Foundation	LaTida Smith
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Justin Radell	School District of Waukesha	

\$1,000 - \$2,499 *(continued)*

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David Stafford

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Holly and David Stichka

Warren and Andrea Stock

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Rune Stromsness

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Sunrise Banks

Swearinger

Charles and April Sweeney

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Utah Jazz

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Village Bank

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Cherise Walker

Walmart Foundation

We Energies Foundation

Kirk Welch

Shereen and Brent Welling

Wells Fargo Advisors

WeWork Midwest

Jeffrey Whipps

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Wisconsin Brewery Running Series

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Wolters Kluwer

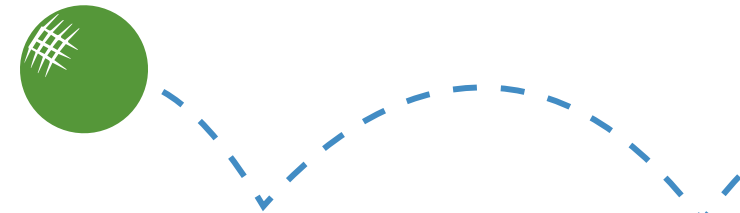
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Mr. Borden Wright

YESCO

Julianne Yi

Zylo



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Portland Trail Blazers

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Sun King Brewing Company

Team Custom Gear

TerraDev Jefferson LLC

Townsend Associates LLC

UEB

We are only able to list supporters who made annual gifts of \$1,000 or more in cash or in-kind support between July 1, 2018 and December 31, 2019.

Despite our best efforts to avoid errors and omissions, these can occur. If you contributed and your name was inadvertently omitted or incorrectly listed, please accept our sincere apologies and contact us at 510.893.4180 or info@playworks.org.



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